

ISWR Revenue & Expenses	FYTD		v. FYTD 2022		Projected 11/30/2022	FY 2023 Original Budget	% of Budget
	11/30/2021	11/30/2022	\$	%			
TTS Tip Fee Revenue	\$ 2,924,748	\$ 2,716,888	\$ (207,860)	-7.1%	\$ 6,007,265	\$ 6,007,265	45.2%
Recycling Revenue (includes donations/grants, services & scrap metal)	\$ 636,456	\$ 586,663	\$ (49,793)	-7.8%	\$ 1,124,007	\$ 1,232,126	47.6%
Other	\$ 9,176	\$ 1,050	\$ (8,126)	-88.6%	\$ 11,000	\$ 11,000	9.5%
Subtotal Revenue	\$ 3,570,380	\$ 3,304,600	\$ (265,780)	-7.4%	\$ 7,142,272	\$ 7,250,391	45.6%
(-) ISWR Salaries & Benefits	\$ (436,003)	\$ (539,838)	\$ (103,835)	23.8%	\$ (1,389,123)	\$ (1,389,123)	38.9%
(-) Operating Expenses	\$ (1,811,375)	\$ (1,845,711)	\$ (34,335)	1.9%	\$ (5,531,392)	\$ (5,425,392)	34.0%
Net before CAPEX	\$ 1,323,001	\$ 919,051	\$ (403,950)	-30.5%	\$ 221,757	\$ 435,876	
(-) Capital Expenditures	\$ (41,193)	\$ (5,104)	\$ 36,088	-87.6%	\$ (370,876)	\$ (435,876)	
Net Revenue/ (Expense)	\$ 1,281,809	\$ 913,947	\$ (367,862)		\$ (149,119)	\$ -	

Notes
Total ISWR revenue is down 7.4% YOY or \$265,780. **TTS Revenue** is down 7.1% YOY or \$207,860. **TTS Revenue** is ahead of budget by \$213,861. **Recycling Revenue** is down 7.8% YOY or \$49,793 and ahead of budget by \$75,139.

Major Contractors	FYTD		v. FYTD 2022	
	11/30/2021	11/30/2022	\$	%
Bonneville, Sublette & Jefferson County Landfills	\$ 554,892	\$ 559,334	\$ 4,442	0.8%
Yellow Iron Construction	\$ 673,599	\$ 840,854	\$ 167,255	24.8%
Terra Firma Organics	\$ 306,451	\$ 269,252	\$ (37,198)	-12.1%
Total	\$ 1,534,942	\$ 1,669,440	\$ 134,498	8.8%

<- Reserve Contribution or Use of Fund Balance

Notes
The combined expense for the three big contractors at the transfer station is up YOY by a combined 8.8%.

Recycling Center Commodity Activity	11/30/2021		11/30/2022		v. FYTD 2022	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	%
Tons (excl. HHW, E-Waste, & Scrap Metal)	1,926		1,478		(447.94)	-23.3%
Revenue	\$ 218,916		\$ 114,183		\$ (104,732)	-47.8%
Avg \$ / Ton	\$ 113.65		\$ 77.24		\$ (36.41)	-32.0%

Notes
Recycling center tonnages are down 448 tons. Revenue is down \$104,732 and the average price per ton is down \$36.41/ton or 32%.

Top 5 Commodity Activity + Aluminum	11/30/2021		11/30/2022		v. FYTD 2022	
	Tons	\$ / Ton	Tons	\$ / Ton	Tons	\$ / Ton
Aluminum Cans (UBCs)	42.98	\$ 1,448.19	23.08	\$ 1,400.00	(19.90)	\$ (48.19)
1. Office Paper (OP)	49.26	\$ 66.04	31.42	\$ 99.97	(17.84)	\$ 33.93
2. Corrugated Cardboard (OCC)	979.57	\$ 125.50	703.36	\$ 68.59	(276.21)	\$ (56.91)
3. Glass	520.41	\$ -	358.41	\$ -	(162.00)	\$ -
4. Magazines (OMG)	110.90	\$ 36.58	66.30	\$ 74.89	(44.60)	\$ 38.31
5. Newspaper (ONP)	136.00	\$ 65.18	126.11	\$ 89.82	(9.89)	\$ 24.64
1-5 as % of Total Commodity Tons	93.24%		86.96%		(530.45)	

Notes

Tonnage & Diversion	11/30/2021		11/30/2022		v. FYTD 2022	
	Tons	%	Tons	%	Tons	%
Total Inbound to TTS and Recycling	24,490.94		22,905.51		-1,585.43	-6.47%
Total Outbound Trash to Bonneville, Sublette & Mud Lake	15,842.61		15,581.74		-260.87	-1.65%
Diverted Tons	8,648.33		7,323.77		-1,324.56	-15.32%

-10 trucks

Notes
Inbound tonnages are down 6.47% or 1,585.43 tons. Outbound landfilled MSW is down 260.87 tons YOY.